



The Chief Economist's Analysis [a focus on ONATEL]

ONATEL stock did not escape the general downward trend observed in 2017 on the BRVM. Indeed, it ended the year 2017 at 9,560 FCFA, down by 20.33% compared to its value at the beginning of the year. This could be explained not only by the increased competition with the arrival of the operator Orange on the Burkina Faso telephony market, but especially by ONATEL's trouble with the Burkinabe public administration, the most recent of which dates from February 2017 - a period coinciding with the beginning of the decline in the stock price - was a payment of more than 7 billion FCFA (about 40% of its profit in the 3rd quarter of 2016) for unpaid customs duties. However, with a slight upward movement of its mobile fleet (+2%), an upward trend in its Internet fleet (+34%), a quasi-stagnation of its turnover (-0.23%) and an increase in its ordinary activities income (+15%) in the third quarter of 2017 (compared to the same period in 2016), ONATEL's financial and operating performances do not seem to suffer from the torments of competition. On another note, over the first two weeks of 2018, the stock price lost 16.37% to stand at 7,995 FCFA. For fiscal year 2018, ONATEL's performance will depend on its ability to innovate and offer quality services to its customers, in an environment marked by the presence of a major challenger. This will necessarily influence the evolution of the stock price on the stock market.

News BRVM Corporates

❑ [SERVAIR ABIDJAN]: The company Servair Abidjan, through a press release, has announced the sale of the business of three fast food restaurants, operated under the Burger King franchise in the district of Marcory, Port-Bouet and Plateau, to the company *SIA Restauration Rapide Côte d'Ivoire*. According to the company, this operation will enable it to devote itself fully to the development of its catering and mass and out-of-home catering activities.

❑ [NEI-CEDA]: The Ivorian publishing house NEI-CEDA has published its results for the third quarter of 2017. It shows a turnover up by 97% at the end of September 2017 compared to the same period in 2016. According to the company, this significant evolution is linked in part to a market obtained in 2016 and invoiced and in 2017, and a good growth of distribution activity (+18%). Thus, the net result stood at 462 million FCFA at the end of September 2017 against a deficit of 872 million FCFA at the end of September 2016.

❑ [FILITISAC]: On 31 January 2018, the company FILITISAC will proceed to a stock split with 4 new shares for an old share. Thus, the nominal value will increase from 2 500 FCFA to 625 FCFA and the number of shares from 3 525 935 to 14 103 740.

Market News

❑ [SUB-SAHARAN AFRICA]: According to the World Bank's "World Economic Outlook" report, growth in sub-Saharan Africa rebounded to 2.4% in 2017, following a sharp decline to 1.3% in 2016. This increase reflects a slight recovery in the region's top 3 economies, namely Angola (a growth rate of 1.2% in 2017 compared with 0% in 2016), Nigeria (1% after -1.6%) and South Africa (0.8% after 0.3%). National budget deficits declined slightly in 2017, due to drastic cuts in spending by some oil-exporting countries. However, public debt continued to rise as many countries borrowed to finance public investment. In 2018 and 2019, growth is expected to increase to 3.2% and 3.5% respectively, on the back of firming commodity prices and gradually strengthening domestic demand. Thus, a drop in commodity prices, steeper-than-anticipated global interest rate increases and inadequate efforts to ameliorate debt dynamics could set back economic growth. At global level, economic growth will accelerate to 3.1% in 2018, after reaching 3% in 2017.

❑ [RWANDA]: After a slowdown in 2017, the growth of the Rwandan economy is expected to recover over the next 2 years, returning to its historical level of 7-7.5%, supported by investments in infrastructure and reforms promoting diversified exports. Inflation fell to 5.3% on average in 2017, compared to 5.7% in 2016. However, the current account deficit of the trade balance and the fiscal deficit excluding grants remain at relatively high levels, respectively at 8.8% of GDP and 9.8% of GDP in 2017.



Credit Ratings (1/3)

Company name	Country	Sector/ Activity	Long term		Short term		Rating expiration date
			Rating	Outlook	Rating	Outlook	
Air Côte d'Ivoire	Cote d'Ivoire	Airline company	BBB+	Stable	A3	Stable	30/08/2017
Alios Finance	Cote d'Ivoire	Financing by leasing	BBB+	Stable	A1	Stable	31/08/2018
ANSUT	Cote d'Ivoire	Telecommunications	Confidential				31/10/2018
AVENI - RE	Cote d'Ivoire	Reinsurance	A-	Stable	A2	Stable	Rating expired
Bank Of Africa - Benin	Benin	Banking sector	A+	Stable	A1	Stable	31/05/2018
Bank Of Africa - Burkina Faso	Burkina Faso	Banking sector	A	Stable	A1	Stable	31/05/2018
Bank Of Africa - Côte d'Ivoire	Cote d'Ivoire	Banking sector	A	Positive	A2	Stable	30/05/2018
Bank Of Africa - Mali	Mali	Banking sector	A-	Stable	A2	Stable	31/05/2018
Bank Of Africa - Niger	Niger	Banking sector	A-	Stable	A2	Stable	31/05/2018
Bank Of Africa - Senegal	Senegal	Banking sector	A-	Stable	A2	Positive	31/05/2018
BERNABE	Cote d'Ivoire	Distribution of hardware products, industrial equipment, metal products and construction materials	A+	Stable	A1	Stable	31/07/2018
Caisse Régionale de Refinancement Hypothécaire	UEMOA	Financial institution	AA	Positive	A1+	Stable	30/06/2018
CAMTEL	Cameroun	Telecommunications	Ongoing reassessment				
CI Energies	Cote d'Ivoire	Monitoring of the energy sector and electrical infrastructure works	Confidential				31/12/2017
CIE	Cote d'Ivoire	Electricity	AA+	Stable	A1+	Stable	31/08/2018
Commune du Plateau	Côte d'Ivoire	Local community	BBB-	Stable	A2	Stable	31/10/2017
Côte d'Ivoire Céréales	Cote d'Ivoire	Corn and rice processing / Bond issue	In development				
CROWN SIEM CI	Cote d'Ivoire	Metal packaging	BBB+	Stable	A3	Stable	30/06/2018
DEKEL OIL	Cote d'Ivoire	Seed and palm oil products	Ongoing reassessment				
District d'Abidjan	Cote d'Ivoire	Local community	BBB	Stable	B	Stable	31/10/2018
Ecobank Cote d'Ivoire	Cote d'Ivoire	Banking sector	Confidential				30/04/2018
Emission de la ville de Dakar	Senegal	Financial instrument	A	Stable	A1	Stable	Rating expired
FICOGES	Cote d'Ivoire	Audit	Confidential				Rating expired
Fonds d'Entretien Routier (FER)	Cote d'Ivoire	Financing of the maintenance of road infrastructure	A-	Positive	A2	Stable	Rating expired
GuarantCo	United Kingdom	Institutional collateral	AAA	Stable	A1	Stable	31/05/2018
IDT	Cote d'Ivoire	Tobacco distribution	Confidential				Rating expired



Credit Ratings(3/3)

Company name	Country	Sector/ Activity	Long term		Short term		Rating expiration date
			Rating	Outlook	Rating	Outlook	
Société Ivoirienne de Raffinage (SIR)	Cote d'Ivoire	Crude oil refining	Confidential				Rating expired
SODECI	Cote d'Ivoire	Water distribution	AA-	Stable	A1-	Stable	31/08/2018
State of Cote d'Ivoire - Local currency rating	Côte d'Ivoire	Sovereign debt	A-	Stable	A2	Stable	30/06/2018
Tropical Distribution	Cote d'Ivoire	Distribution	In development				
Tropical Packaging	Cote d'Ivoire	Metal industry	In development				
UIREVI	Cote d'Ivoire	Export agriculture	Confidential			31/07/2016	
Ville de Dakar	Senegal	Local community	BBB+	Stable	A3	Positive	Rating expired
VIP NET	Cote d'Ivoire	Telecommunications	Confidential				Rating expired



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