

COTE D'IVOIRE, NESTLE COTE D'IVOIRE

Credit rating note
October 2016

Category of values	Rating scale	Currency	Current rating	Previous rating	Outlooks
Long-term	Local currency	CFA	A-	A-	Stable
Short-term	Local currency	CFA	A1-	A1-	Stable

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Basic financial information

(In million CFA)	2014	2015
Net fixed assets	48 899	56 344
Cahs assets	5 406	2 695
Equity	2 883	6 018
Financial debt*	32 069	36 780
Cash liabilities	41 890	66 473
Turnover	122 579	136 318
Added value	28 435	31 018
Gross operating surplus	13 177	14 573
Operating result	7 157	8 797
Financial result	-4 169	-5 476
Net result	3 312	3 135

** Excluding provisions for risks and charges*
Introduction

Nestlé Cote d'Ivoire is a public limited company with a capital of CFA 5,517.6 million established in 1993.

It was born from the merger of Capral (established in 1959) and Novalim (established in 1977).

It operates in the manufacture and marketing of food products as well as the sale of NESTLE brand goods.

Its share capital as at 31 December 2015 is distributed as follows:

Distribution of capital as at 31 December 2015

Shareholders	%
Nestlé SA (group)	80
Private individuals	13
Maggi	7
Total	100

Source: NESLE CI

NESTLE CI is listed on the Regional Stock Exchange since 1998

Justification of the rating and outlooks
Long term:

High credit quality. Protection factors are good. However, risk factors are more variable and more significant in times of economic pressure.

Short Term:

There is very high assurance for timely repayment. Liquidity factors are strong and are supported by good protection factors of key elements. Risk factors are very low.

Key performance factors
The rating is based on the following positive factors:

- Good positioning in a highly competitive environment;
- Strategic actions with high positive impact;
- A business increasingly focused on the local market;
- An increasing level of activity;
- Performance indicators on the rise;
- Good financial flexibility;
- Strong support of the main shareholder.

Main rating factors regarded as negative:

- A decline in the overall performance primarily due to the impact of exchange rate losses ;
- Financial balance is yet to be recovered;
- Operating cash flow shows a deficit;
- Net cash position is negative and is deteriorating.